# PUBLISHING VOLUME COMMITMENT

This incentive is available to support publishers in retaining their publishing mail volumes.

## A postage credit of up to 2%

#### To Qualify

Mail at least 95% of the volume mailed the year before and mail at least 250k items during a 12 month period.

At least 16% of the publication must contain editoral content or 30% editoral if using the Subscription Magazine service.

#### **Time Period**

12 months.Postage Credits2% off the access price per item.

#### **Uses**

The Incentive rewards customers who post publishing mail volumes at the same level (or higher) than the year before entering into the incentive.

### **Postage Credits**

| Format       | Products Available   | Weight Range | Publishing Volume<br>Commitment % Credits |
|--------------|----------------------|--------------|---|
| Large Letter | Magazine 70 Mailmark | 0-100g       | 2%  |
| Large Letter | Magazine 70 Mailmark | 101-750g     | 2%  |
| Large Letter | Magazine 70 Manual   | 0-100g       | 2%  |
| Large Letter | Magazine 70 Manual   | 101-750g     | 2%  |

Postage credit rates are subject to Royal Mail's discretion and approval.

Postage credits will be awarded as discounts to the access price only and available as a retrospective credit to use against future mail campaigns.

